

MASB Labor Relations

MASB Labor Relations Products and Services

MASB has regular and adjunct staff who can assist your district either as a chief negotiator or in a supporting role for negotiations with teacher or support staff unions. MASB can provide you with labor relations support and services including at-the-table bargaining with an experienced negotiator at a reasonable price. Prices vary depending on the type of service and the size of your district. Contact MASB for a specific quote for any of these services.

Services Available:

At-the-Table—Are you considering hiring someone to represent you at the bargaining table? Contact MASB to find out if we have a negotiator available in your area. MASB offers experienced negotiators who are backed by MASB legal counsel and public relations staff. MASB trained negotiators currently represent 25 districts across the state in direct negotiations.

Customized Negotiations Preparation Workshops—It's often helpful, especially with new board members and newer administrators, to hold a session to provide background and perspective on the law and processes related to collective bargaining set in the context of your district's financial situation and bargaining history. This customized workshop is most useful as part of the bargaining preparation process to develop common understandings on your team. It covers topics such as: the legal process for negotiations, typical union tactics and how to counter them, proactive public relations, establishing and achieving your district's goals, and keeping your team on the same page.

Contract Analysis—You can have the MASB team review your current contract and provide a brief written summary of major points for consideration, major cost centers, comparisons with other contracts and an establishment of priorities for change. As part of this service, an MASB consultant will meet with a team from your district to explain and discuss their analysis.

The Employment Relations Information Network (ERiN™)—A Web-based resource available exclusively from MASB. The user-friendly and information packed site has endless possibilities for research and data collection. From board presidents and superintendents to secretaries and HR directors, this site is designed specifically with your needs in mind. Countless hours are wasted at the bargaining table and in the office searching for information. ERiN™ collects that data for you and places it all a few clicks away, leaving you free to tackle the other tasks in front of you with knowledge as your asset.

Background Support—For a reduced hourly rate, MASB staff can work with your district behind the scenes assisting in preparing for bargaining, providing useful background information and providing advice and general assistance as requested. This doesn't include at-the-table representation.

Fact Finding—MASB staff can assist your district in the preparation and/or presentation of fact finding exhibits. To be prepared for this quasi-judicial hearing takes time and expertise. MASB can help you with both.

Free Phone Support—If you have questions about the law or would like to discuss a specific situation in your district you can contact MASB staff at no cost as part of your membership services.

Why MASB?

We serve only school boards, so we understand and appreciate your needs. When you retain MASB to assist you with labor relations, you hire the entire organization. Experienced professionals at a reasonable price who know Michigan schools.



Whatever your needs we're willing to work with you to design our services specifically for your district. Contact Brad Banasik at 517.327.5929 or Tom White at 517.327.5928.

LeadStrong